



## REQUEST FOR PROPOSALS DATA LOSS PREVENTION SOLUTION

**BID NO: 18-18005**

**Addendum No. 2  
March 19, 2018**

This Addendum provides a clarification regarding the referenced RFP and responses to questions.

Clarification
---------------

1. SAWS will be deploying this system to monitor approximately 1650 end points and 100 servers, to include file, application, database, etc.

End of Clarification
----------------------

Questions and Responses
-------------------------

1. **Question:** Please define the "Mobile Platforms" in scope.

**Response:** *These are SAWS provided devices. Currently SAWS use Kyocera phones for the meter readers and Samsung tablets. The types of devices may increase in the future depending on SAWS growth with mobile devices.*

2. **Question:** Please expand on the requirement = "Discover and protect sensitive information wherever it is stored or used."

- Please define the term "wherever". CIFS shares, Databases, Sharepoint, BOX online storage, Endpoint Hard drive etc.

**Response:** *The solution must be able to traverse directories where the agent is loaded and identify potentially sensitive data. If that data is determined to be unnecessary the solution must provide a secure means to completely remove the data.*

- *Wherever means the platforms where the agent is located.*

3. **Question:** Who will provide hardware and hardware maintenance?

**Response:** *The selected respondent shall be able to provide hardware or the ability to install on a virtual machine server.*

4. **Question:** Will SAWS consider a multi-year support agreement?

**Response:** *Yes. Please use Exhibit C the Compensation Proposal in the RFP to provide pricing for the base year and optional support years.*

5. **Question:** Will SAWS consider a managed service option?

**Response:** *Not at this time.*

6. **Question:** Has SAWS previously implemented DLP? If so, from what solution provider?

**Response:** *No.*

7. **Question:** Please provide clarification between what is needed for the “Vendor Technical Specifications” and the “Functionality, Usability and Project Approach”.

**Response:** *The respondent’s technical specifications will demonstrate the respondent’s operating system, how it runs, and user and admin documentation to include warranty coverage, and brochures.*

*Functionality, Usability and Project Approach will demonstrate how usable the system is and how it provides the services we require. It also includes the respondent’s project approach to implementing the proposal to include approach, schedule, tasks and resources required.*

8. **Question:** What type of verification is needed to prove compliance with Exhibit F – No Boycotting Israel Verification?

**Response:** *The respondent shall fill out, sign the bottom portion of Exhibit F, and return Exhibit F with the submittal as the verification and acknowledgement.*

End of Questions and Responses

End of Addendum